



**WPG Holdings Ltd.
(3702.TT/3702.TW)
1Q24 Earning Release**

May 15th, 2024

Safe Harbor Notice



- **These forward-looking statements, which may include statements regarding WPG' future results of operations, financial condition or business prospects, are subject to significant risks and uncertainties and are based on WPG' current expectations.**
- **Actual results may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including, among other things: the cyclical nature of our industry; our dependence on introducing new products on a timely basis; our dependence on growth in the demand for our products; our ability to compete effectively; our ability to successfully expand our capacity; our dependence on key personnel; general economic and political conditions, including those related to the IC industry; possible disruptions in commercial activities caused by natural and human-induced disasters, including terrorist activity and armed conflict; and fluctuations in foreign currency exchange rates.**
- **Our release of financial forecasts and forward-looking statements at any particular time does not create any duty of disclosure beyond that which is imposed by law, and we expressly disclaim any obligation to publicly update or revise any forecasts or forward-looking statements, whether as a result of new information, future events or otherwise.**

Agenda



■ **Welcome**

■ **1Q24 Financial Highlights & 2Q24 Outlook**

**Cliff Yuan/
Scott Lin**

■ **Q&A**

**Scott Lin/
Cliff Yuan**

Result Highlights



Unit:NT\$million

item	1Q24	1Q24 Forecast	4Q23	1Q23	QoQ(%)	YoY(%)
Net Sales	181,904	160 ~ 170B	183,090	144,754	(0.6)	25.7
Gross Margin	3.73%	3.70% ~ 3.90%	3.74%	3.88%	+0 bp	-15 bp
Operating Expenses	(3,537)		(3,819)	(3,678)	(7.4)	(3.8)
Operating Income	3,252		3,023	1,941	7.6	67.5
Operating Margin	1.79%	1.5% ~ 1.7%	1.65%	1.34%	+14 bp	+45 bp
Net Income	1,949	900 ~ 1,210	3,515	685	(44.5)	184.6
EPS (NT\$) ₍₁₎	1.16	0.54 ~ 0.72	2.09	0.41		
Net Book Value (NT\$) ₍₁₎	47.93					
Total Assets	338,249		314,371	283,927		
Total Liabilities	246,736		229,727	201,269		
Total Equity	91,513		84,644	82,657		
Net Working Capital	159,252		148,442	135,317		
Free Cash Flow	(12,930)		2,326	15,418		
KEY Indices₍₂₎						
ROWC	8.2%		8.1%	5.7%	+2 bp	+243 bp
NWC/Sales	0.22		0.20	0.23		
ROE	9.0%		17.1%	3.4%	-812 bp	+559 bp
Gearing	1.20		1.17	1.17		

(1).Weighted average common shares outstanding

1,679

1,679

1,679

(2).Annualized

Statements of Comprehensive Income



Unit:NT\$million

Item	1Q24	4Q23	QoQ(%)	1Q23	YoY(%)
Revenue	181,904	183,090	(0.6)	144,754	25.7
COGS	(175,115)	(176,249)	(0.6)	(139,134)	25.9
Gross Profit	6,789	6,842	(0.8)	5,619	20.8
Gross Margin	3.73%	3.74%		3.88%	
Operating Expenses	(3,537)	(3,819)	(7.4)	(3,678)	(3.8)
Operating Income	3,252	3,023	7.6	1,941	67.5
Operating Margin	1.79%	1.65%		1.34%	
Net Non-operating Items	(881)	894	NM	(1,075)	(18.0)
Net Financing costs	(1,669)	(1,830)	(8.8)	(1,509)	10.6
FX Gains/Losses	335	147	128.0	117	186.4
Investment Income/Losses	385	2,508	(84.7)	253	52.0
Others	68	68	(1.0)	64	6.1
Profit Before Tax	2,371	3,917	(39.5)	866	173.7
Tax	(400)	(369)	8.5	(171)	134.5
Minority	(22)	(32)		(11)	
Profit After Tax	1,949	3,515	(44.5)	685	184.6
Net Margin	1.07%	1.92%		0.47%	
EPS (NT\$) ₍₁₎	1.16	2.09		0.41	
Tax %	17%	9%		20%	
(1).Weighted average common shares outstanding	1,679	1,679		1,679	

Balance Sheet



Unit:NT\$million item	1Q24		4Q23		1Q23	
	<i>Amount</i>	<i>%</i>	<i>Amount</i>	<i>%</i>	<i>Amount</i>	<i>%</i>
Cash & Marketable Securities	15,691	5	21,798	7	15,651	6
Accounts Receivable - Trade	135,378	40	130,915	42	101,015	36
Inventory	121,535	36	103,539	33	103,038	36
Current Assets	293,598	87	273,029	87	242,674	85
Others	44,650	13	41,341	13	41,253	15
Total Assets	338,249	100	314,371	100	283,927	100
Current Interest-bearing Debt	113,732	34	101,879	32	83,985	30
Accounts Payable	97,661	29	86,012	27	68,736	24
Accrued Liabilities and Others	16,989	5	17,393	6	15,681	6
Current Liabilities	228,381	68	205,284	65	168,402	59
Long-term Interest-bearing Debt	14,007	4	20,369	6	29,227	10
Others	4,347	1	4,074	1	3,640	1
Total Liabilities	246,736	73	229,727	73	201,269	71
Total Equity	91,513	27	84,644	27	82,657	29

KEY Indices⁽¹⁾

Net Working Capital (NT\$million)	159,252	148,442	135,317
AR Turnover (Days)	67	66	70
Inventory Turnover (Days)	59	55	70
AP Turnover (Days)	48	48	49
Average Collection Periods (Days)	78	73	91
Current Ratio	129%	133%	144%
Gearing	1.20	1.17	1.17

(1).Annualized

Cash Flows

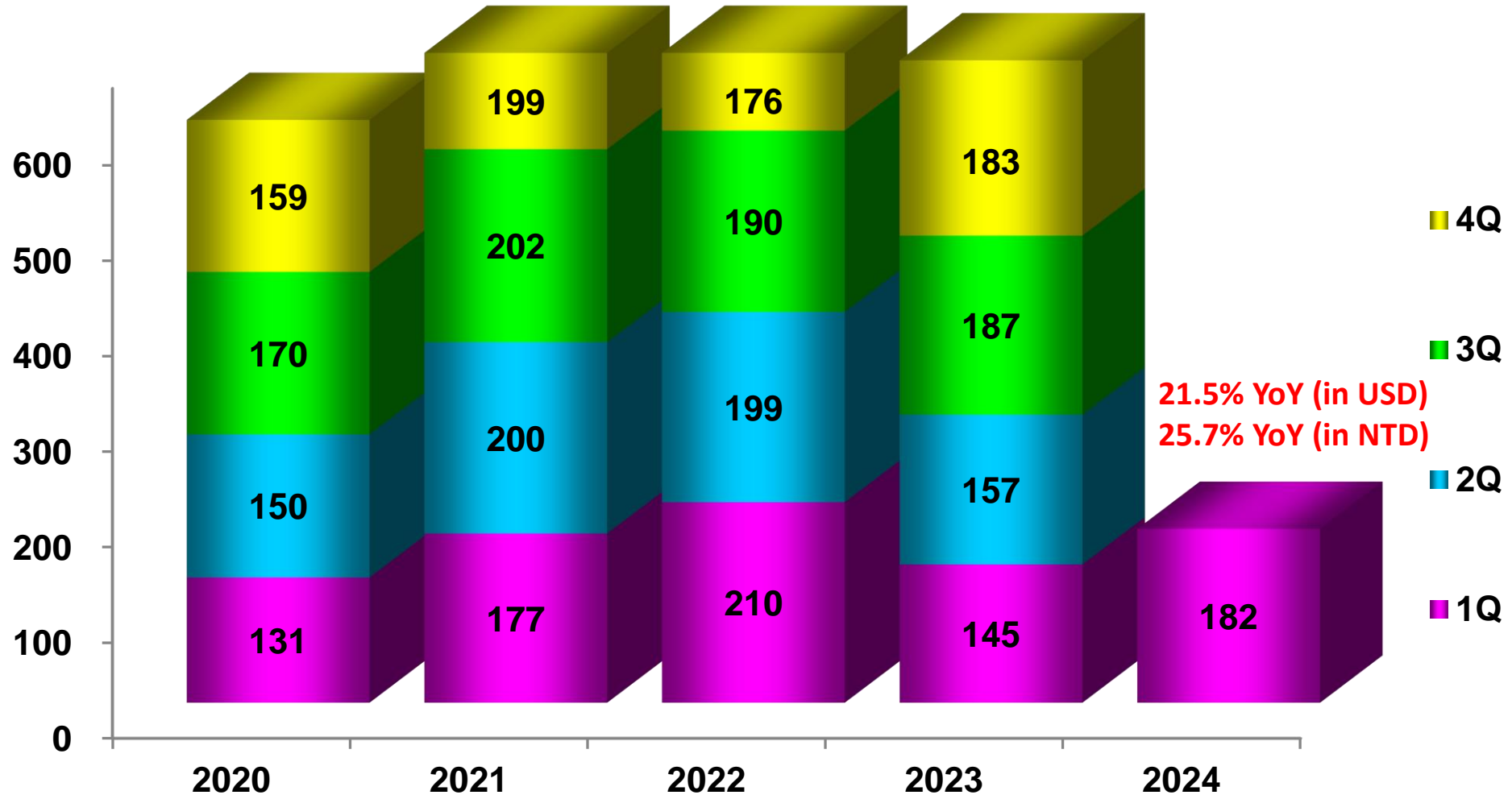


Unit:NT\$million	1Q24	4Q23	1Q23
-Income before Income Tax	2,371	3,917	866
-Changes of NWC	(10,533)	(4,624)	15,526
-Adjustment & Others	(4,769)	3,033	(974)
From Operation	(12,930)	2,326	15,418
-Other Financial Instruments	(380)	(361)	503
-Capital Expenditure	(91)	(164)	(90)
-Marketable Financial Instruments	(102)	11	21
-Others	(1,576)	5,049	5
From Investment	(2,149)	4,536	439
-Financial Debt	5,490	2,376	(17,115)
-Others	(53)	(117)	(54)
From Financing	5,437	2,259	(17,170)
Cumulative translation adjustments	3,527	(4,717)	(995)
Net Cash Position Change	(6,116)	4,403	(2,308)
Ending Cash Balance	15,681	21,796	15,642

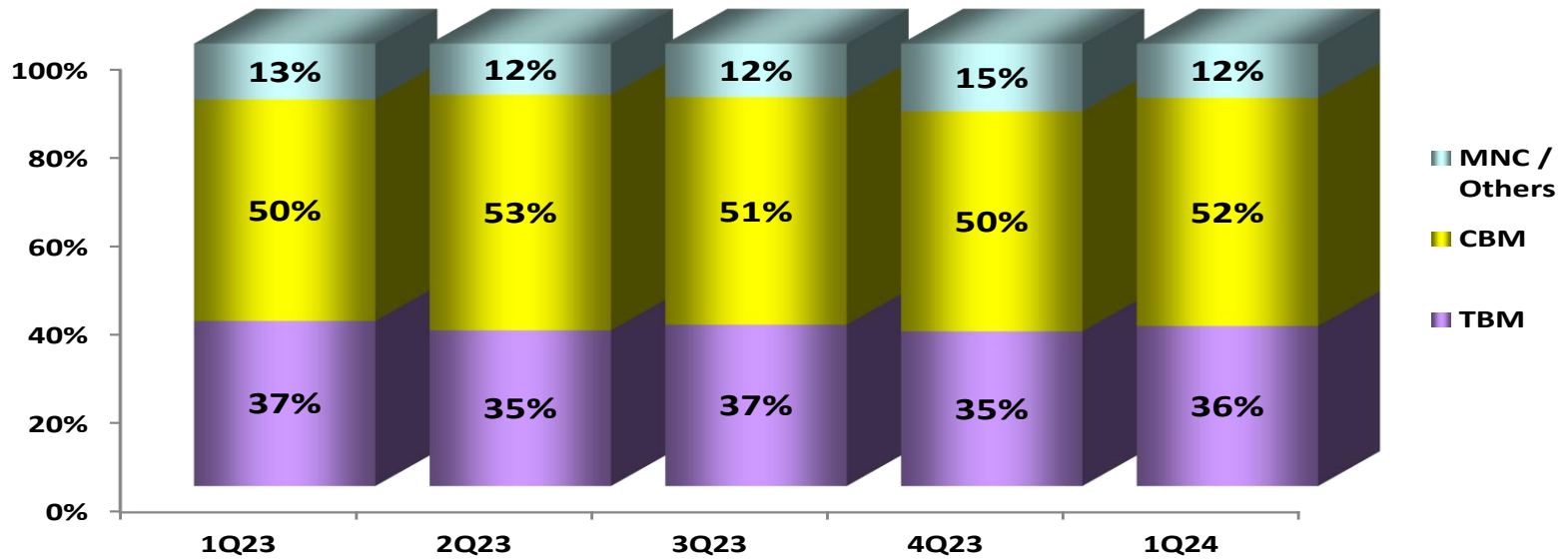
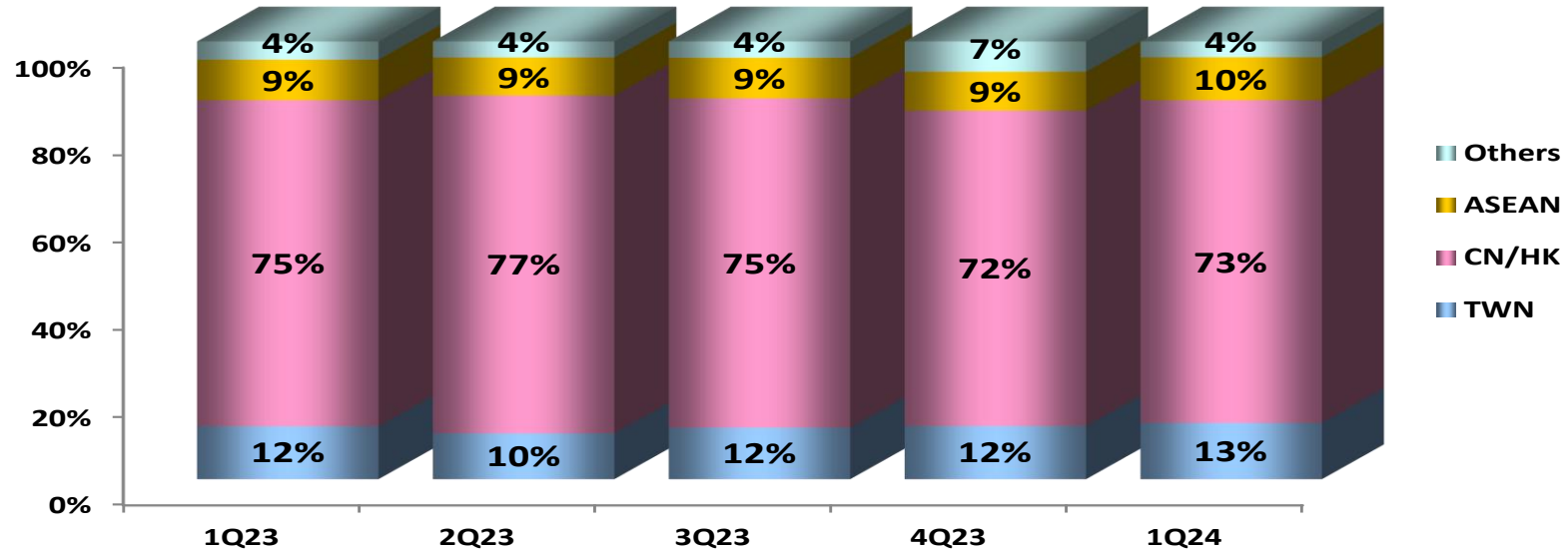
Consolidated Revenue



Unit: NT\$billion

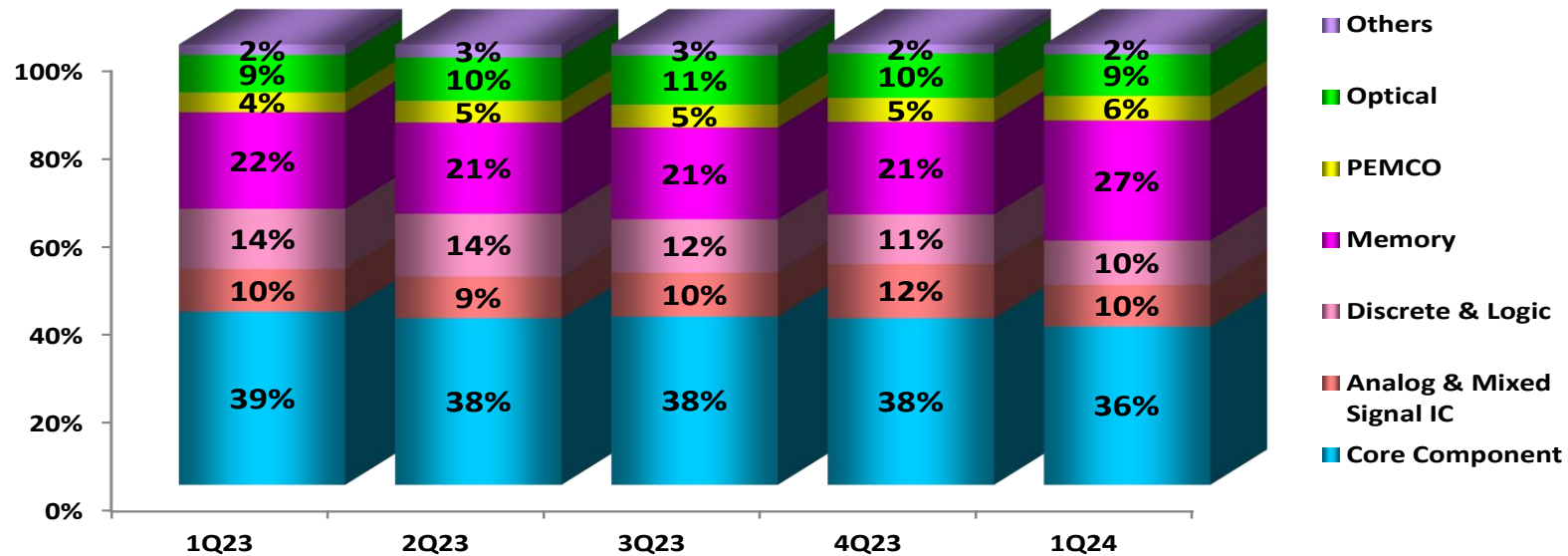
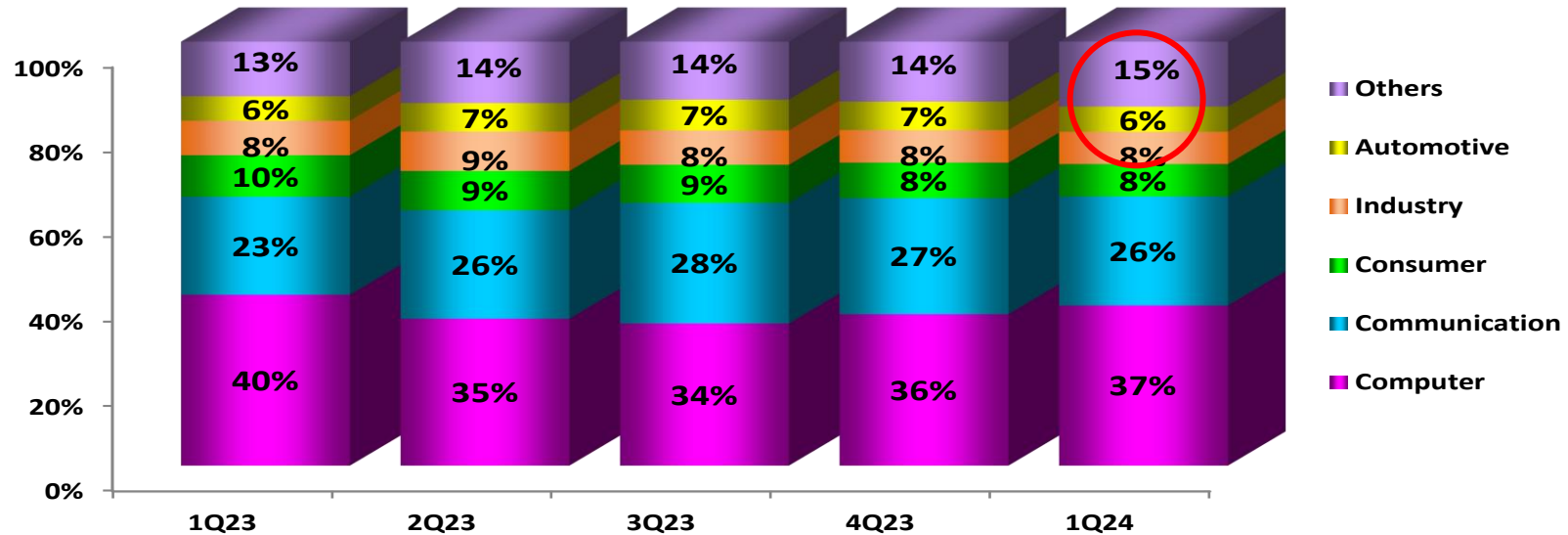


Sales breakdown by Geography/ Customer

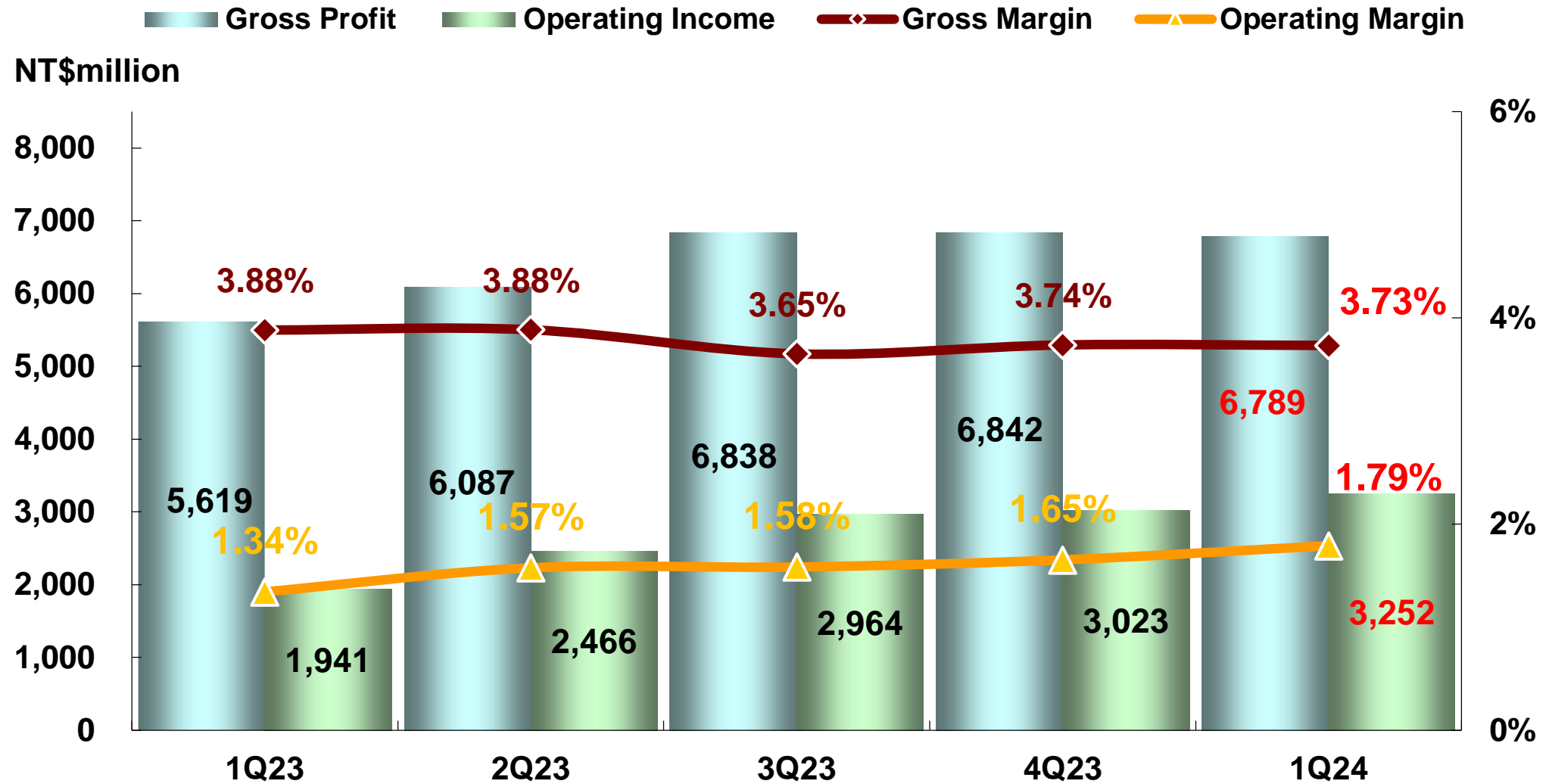


TBM : Taiwan-Based Customers
 CBM : China Based Customers

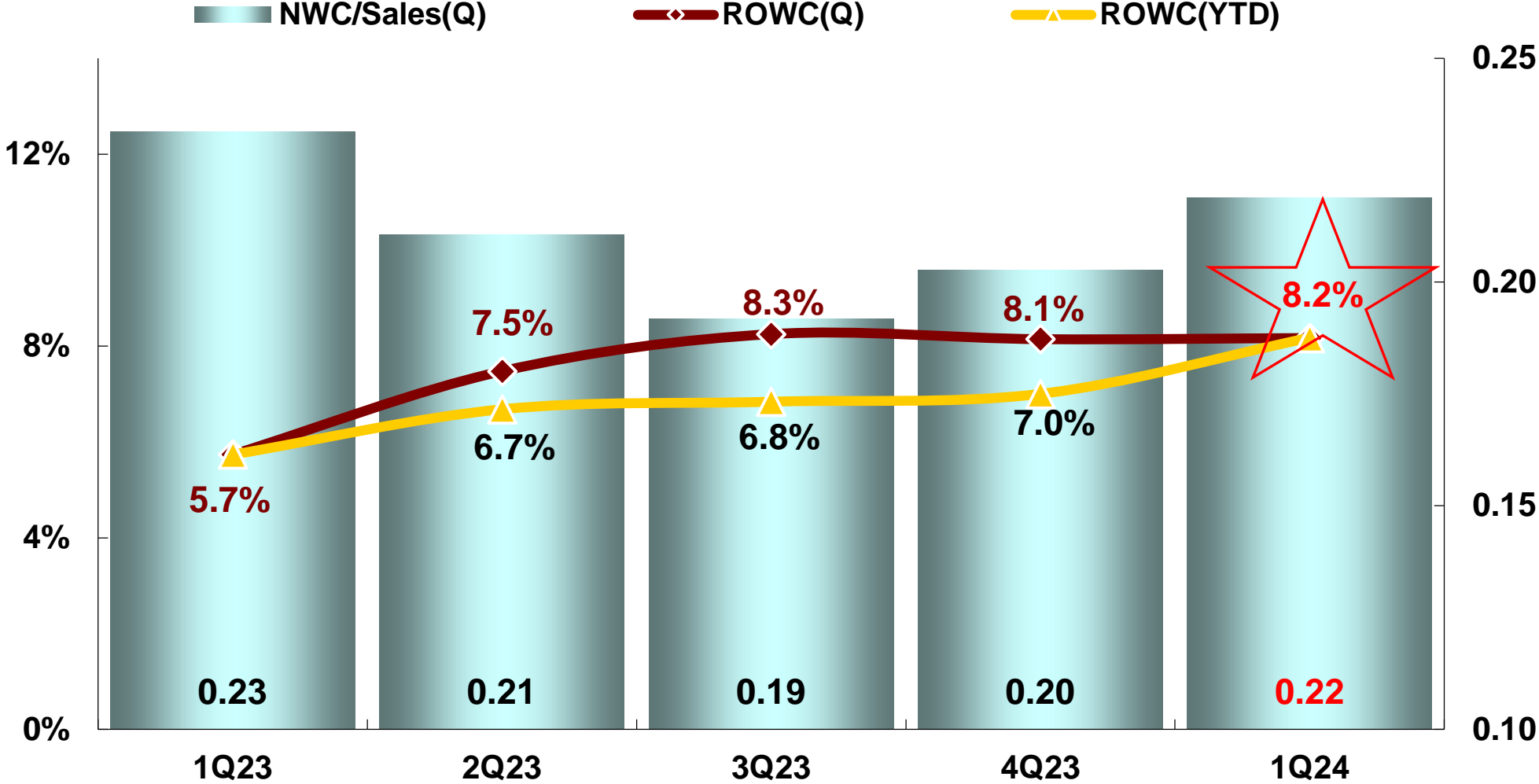
Sales breakdown by Application/ Device Type



Gross Margin vs. Operating Margin

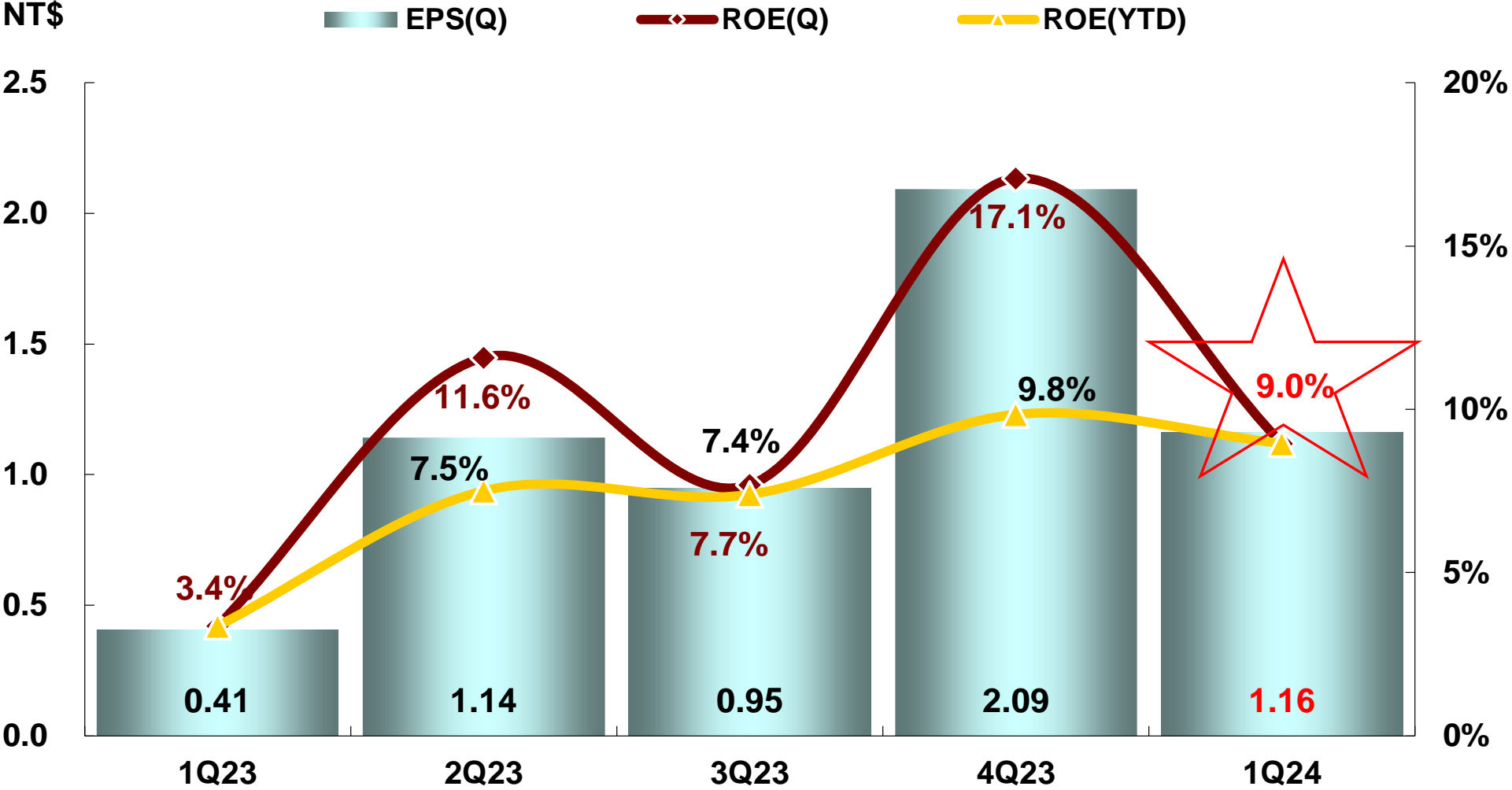


ROWC vs. NWC/Sales



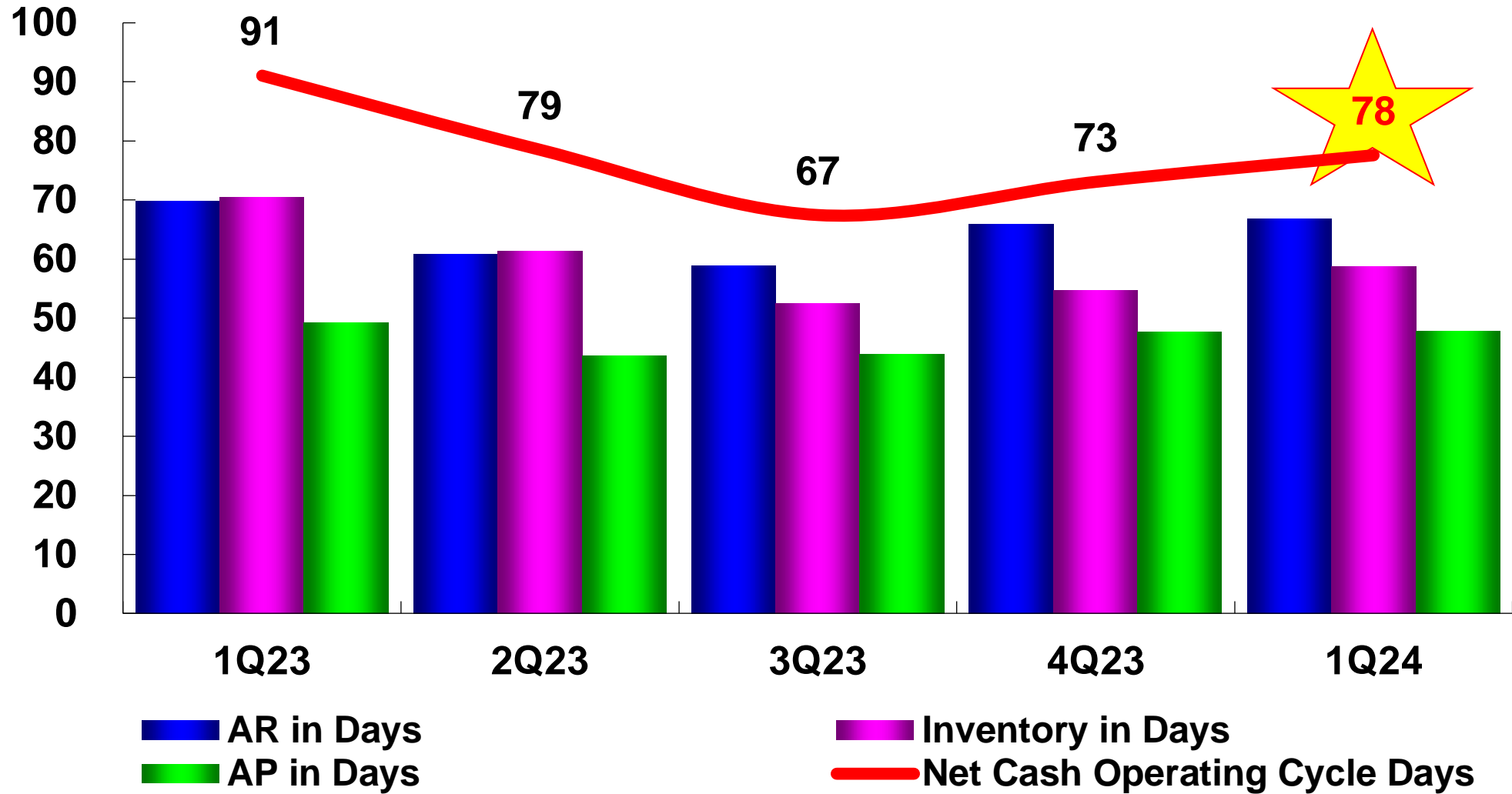
Note : Annualized

ROE vs. EPS



Note : Annualized

Operating Cash Cycle



Note : Annualized

2Q24 Summary Forecast



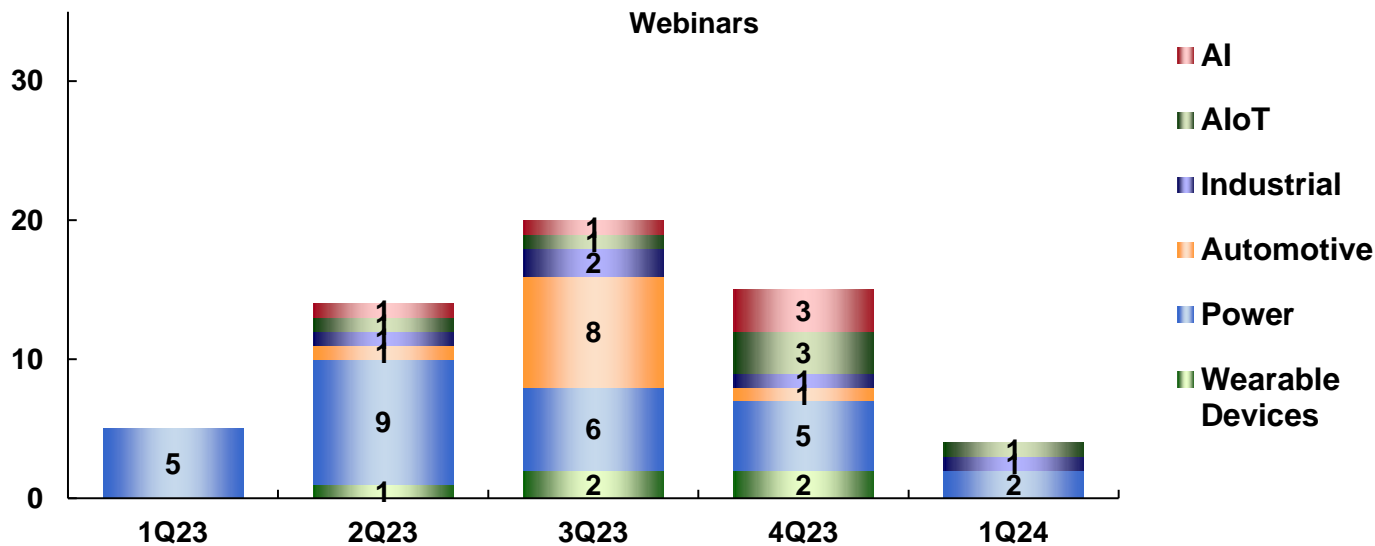
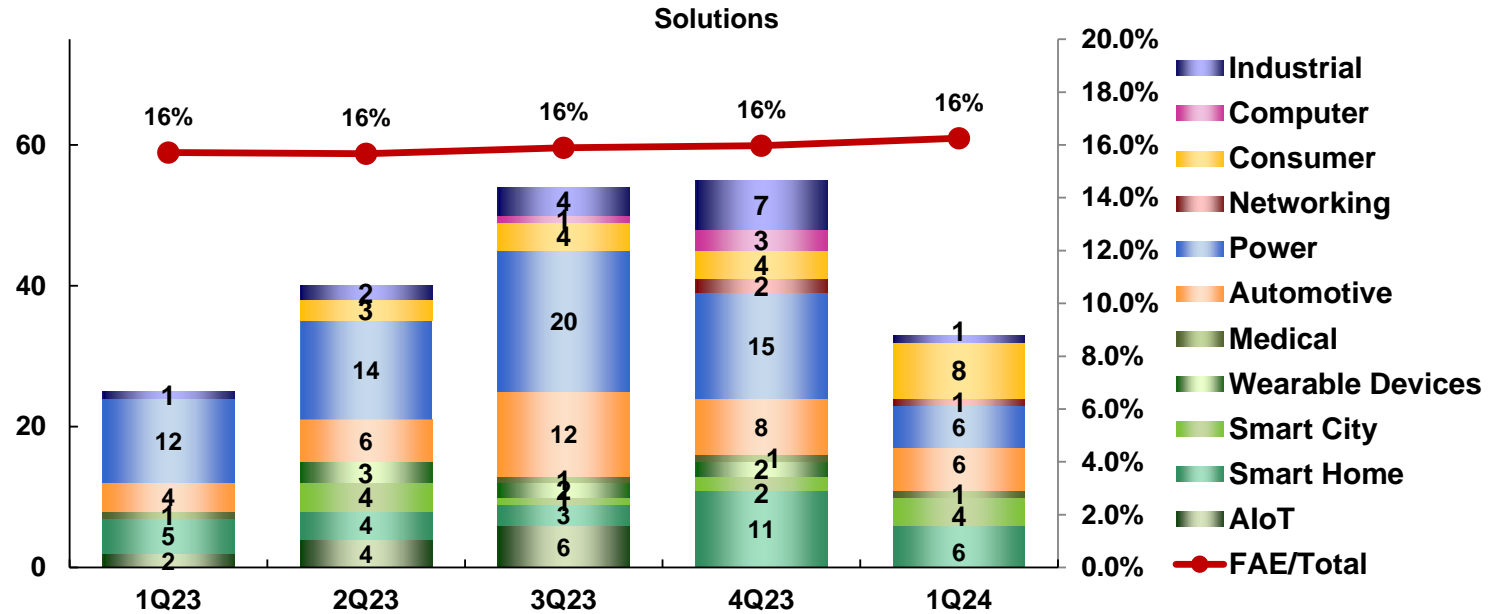
Based on our current business outlook, management expects :

Item	2Q24 Forecast ⁽²⁾		1Q24 ⁽¹⁾
Revenue	190,000	~ 200,000	181,904
Gross Profit	7,030	~ 7,800	6,789
Gross Margin	3.70%	~ 3.90%	3.73%
Operating Expenses	3,800	~ 4,000	3,537
Operating Income	3,230	~ 3,800	3,252
Operating Margin	1.70%	~ 1.90%	1.79%
Profit Before Tax	1,733	~ 2,233	2,371
Profit After Tax	1,306	~ 1,706	1,949
EPS (NT\$)	0.54	~ 0.78	1.16

(1). Reviewed

(2). At a forecast FX rate of 32.3 NT dollars to 1 US dollar averaged over 2Q24.

More Solutions and Webinars



33 Solutions Launched in 1Q24



智能家居

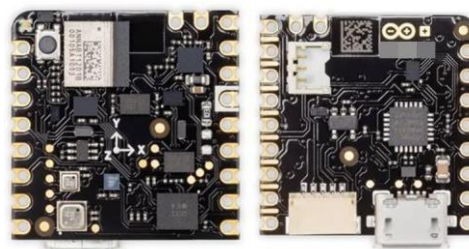
- ▶ 智慧溫控器應用方案之生態系統方案 2024-03-22
- ▶ 超低延時、超高音質、超低功耗、超遠距離單晶片SoC無線麥克風解決方案 2024-03-12
- ▶ NFC的LoRa 配置解決方案 2024-03-04
- ▶ 毫米波雷達之移動偵測應用解決方案 2024-02-18
- ▶ 油煙機風機變頻驅動方案 2024-02-06
- ▶ 聯合開發板的智能家居項目方案 2024-01-31

智慧城市

- ▶ 航位推算模組適用於工業應用的3D航位推算GNSS解決方案 2024-02-28
- ▶ Multiview Stitching 應用解決方案 2024-01-09
- ▶ IP Camera方案 2024-01-05
- ▶ 搭配陀螺儀(GYRO)實現電子防手震(EIS)方案 2024-01-04



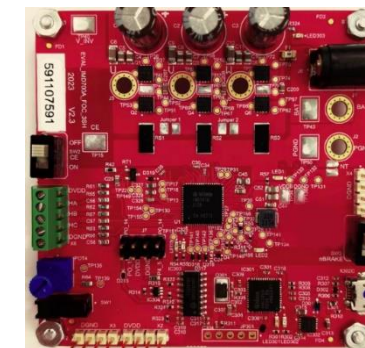
Wireless Mic Solution



Evaluation Board Solution



Multiview Stitching Solution



Temperature Recorder Solution

智慧醫療

- ▶ 藍牙低功耗音頻廣播之無線聽診器設計方案 2024-03-21

消費電源

- ▶ 超高功率密度數位電源140W PD3.1 方案 2024-03-29
- ▶ 高度集成的電機控制器方案 2024-03-15
- ▶ 140W USB-PD3.1快充方案 2024-01-08
- ▶ 輔助Qi2磁吸快充方案 2024-01-03
- ▶ 150W LLC開關電源評估板方案 2024-01-02

工業電源

- ▶ 48V/120A BMS方案 2024-03-08

33 Solutions Launched in 1Q24



車身電子

- ▶ 閘極驅動器的車窗升降解決方案 2024-03-26
- ▶ 汽車氛圍燈應用方案 2024-03-06
- ▶ 汽車前置大燈方案 2024-03-01
- ▶ 28W LED 燈光方案 2024-02-22

車聯網

- ▶ X9HP Core Board 方案 2024-03-20

車身安全

- ▶ 車載以太網 (Federation of Flyers) 應用方案 2024-03-19

通訊類

- ▶ 整合電機控制、環境數據實時分析和物聯網連接功能方案 2024-03-11

消費類

- ▶ 影像辨識之下水道清理機器人方案 2024-03-15
- ▶ 空調內機主變頻一體方案 2024-03-15
- ▶ 多電機控制器的售貨機方案 2024-02-19
- ▶ 具環境自適應變頻變幅逆變器之智能調光玻璃的解決方案 2024-02-06
- ▶ 進行目標鑑測AI影像辨識方案 2024-01-26
- ▶ 馬達驅動控制應用於E-bike解決方案 2024-01-23
- ▶ 紅外傳感器搭配菲涅爾透鏡針對投影機應用方案 2024-01-16
- ▶ 動態密碼之門禁系統方案 2024-01-15

工業類

- ▶ LoRa技術實現的模組化感測器之資料可視化系統方案 2024-03-14

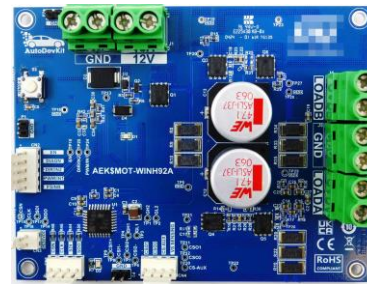


正面视图



反面视图

X9HP Core Board Solution



Window Lift Solution



Image Recognition Solution



Projector Solution

Solution Webinars in 1Q24



雙碳背景的新能源汽車 E-Compressor與再生能源儲能

1.18 週四 10:00-11:00
線上研討會

立即報名



HighTec 工具鏈和 解決方案介紹

3/7 (週四)
10:00-11:00 AM
線上研討會

立即報名



萬物互聯時代的安全加密

03.14 週四 AM10:00

立即報名



USB PD3.1 標準下 在電源和電池充電器的設計要點

2024. 03. 19 Thu. | AM 10:00 - 11:00

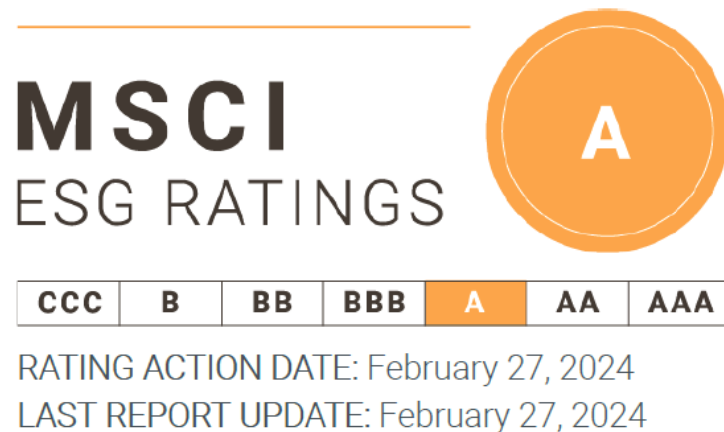
LIVE

SIGN UP
Dadatong Webinar

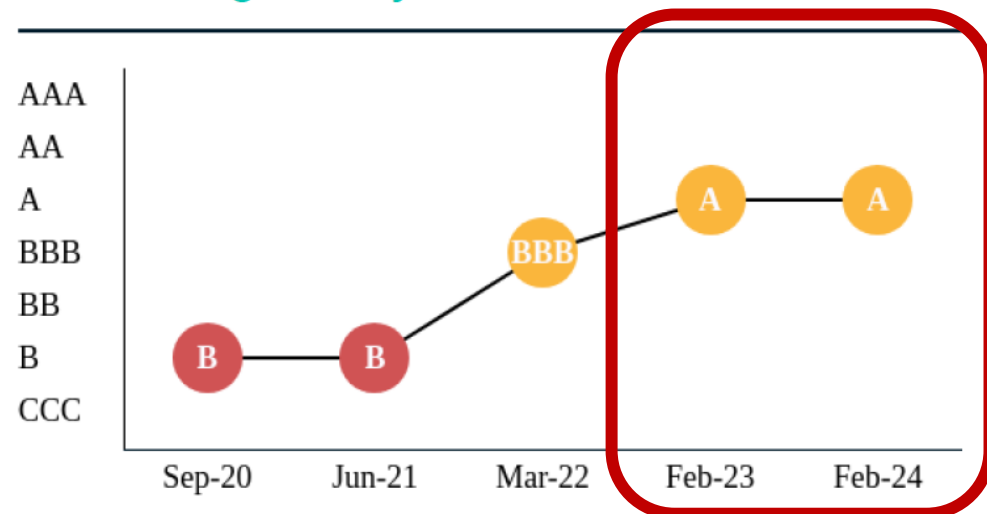
Recap of Recent Major Events



- WPG's Corporate Governance Evaluation System has kept on the Top 5%. (2024/4/30)
- Board of Directors Approved NT\$3.5 Cash Dividends Per Common Share and NT\$2 Cash Dividends Per Preferred Shares A. (2024/4/10)
- WPG Board of Directors Resolved to Convene the 2024 Annual Shareholders' Meeting on May 24th. (2024/2/29)
- WPG MSCI ESG Rating Has Been Rated "A" for Two Consecutive Years. (2024/2/27)



ESG Rating history





<http://www.WPGholdings.com>
IR@WPGholdings.com



Thank you

The Benchmark of Distribution